

## Rating Rationale

January 30, 2026 | Mumbai

### A-One Steels India Limited

*Ratings downgraded to 'Crisil BBB+/Stable/Crisil A2'*

#### Rating Action

|                                  |                                                           |
|----------------------------------|-----------------------------------------------------------|
| Total Bank Loan Facilities Rated | Rs.774 Crore                                              |
| Long Term Rating                 | Crisil BBB+/Stable (Downgraded from 'Crisil A-/Negative') |
| Short Term Rating                | Crisil A2 (Downgraded from 'Crisil A2+')                  |

*Note: None of the Directors on Crisil Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.*

*1 crore = 10 million*

*Refer to Annexure for Details of Instruments & Bank Facilities*

#### Detailed Rationale

Crisil Ratings has downgraded its ratings on the bank facilities of A-One Steels India Ltd (ASIL; part of the A-One group) to '**Crisil BBB+/Stable/Crisil A2**' from 'Crisil A-/Negative/Crisil A2+'.

The rating downgrade reflects the moderation in the financial risk profile. Increase in working capital requirement along with decline in profitability, has led to subdued debt protection metrics. Interest coverage ratio weakened to 1.57 times in fiscal 2025 (1.84 times in fiscal 2024). Leverage has increased on-year in fiscal 2026 and is expected to remain high due to higher working capital requirement. With heightened leverage levels and moderate profitability; debt protection metrics are likely to remain constrained over medium term.

Revenue fell by 8% to Rs 3,542 crore in fiscal 2025 owing to lower realisation, but grew 15% during the first nine months of fiscal 2026. Operating margin improved to 6.16% in the first nine months of fiscal 2026 from 5.41% in the corresponding period of the previous fiscal. Sustenance of healthy operating margin and improvement in the working capital cycle, resulting in lower debt, are monitorables.

The ratings reflect the extensive experience of the promoters in the steel industry, and the established market position and strong network and moderate capital structure of the group. These strengths are partially offset by stretched working capital cycle, modest debt protection metrics and susceptibility to fluctuations in raw material prices, regulatory changes and cyclicity.

#### Analytical Approach

Crisil Ratings has combined the business and financial risk profiles of ASIL, Vanya Steels Pvt Ltd (VSPL), A-One Gold Pipes And Tubes Pvt Ltd (AGPTPL), A-One Gold Steels India Pvt Ltd (AGSIPL), A-One Gold Singapore Pte Ltd (AGSPL) and Basai Steels and Power Pvt Ltd (BSPPL). This is because these entities, collectively referred to as the A-One group, have common management and operational and financial linkages.

Unsecured loan of Rs 155.41 crore as on March 31, 2025, from the promoters has been treated as neither debt nor equity as the loan is expected to be retained in the business over the medium term.

*Please refer Annexure - List of Entities Consolidated, which captures the list of entities considered and their analytical treatment of consolidation.*

#### Key Rating Drivers - Strengths

##### Extensive experience of the promoters and established market position

The promoters have experience of more than three decades in the steel industry; their strong understanding of the market dynamics and healthy relationships with customers and suppliers will continue to support the business. Their expertise has been instrumental in strengthening the market position, backed by strategic investment in capacity expansion and integration, and will enable the group to navigate industry downturns over the medium term.

Though revenue moderated by 8% to Rs 3,542 crore in fiscal 2025 owing to lower realisation, it grew 15% during the first nine months of fiscal 2026. Diversified product offerings and established market position will continue to support the business.

##### Strong network and moderate capital structure

Network was strong at Rs 707 crore as on March 31, 2025. The promoters have infused unsecured loan/equity to cover the working capital requirement and capital expenditure (capex). Backed by capital infusion, gearing and total outside liabilities to adjusted network (TOLANW) ratio improved to 1.14 times and 2.17 times, respectively, in fiscal 2025 (2.08 times and 4.12 times, respectively, as on March 31, 2024). Leverage has increased on-year in fiscal 2026 and is expected to remain

moderately high due to higher working capital requirement. However, the capital structure will likely be sustained over the medium term with healthy cash accrual and absence of any major debt-funded capex plans.

### **Key Rating Drivers - Weaknesses**

#### **Large working capital requirement and modest debt protection metrics**

At the group level, operations are working capital intensive, as reflected in gross current assets of 188 days as on March 31, 2025, driven by receivables and inventory of 45 days and 86 days, respectively. Considering the adverse market conditions and increased capacities, inventory increased to 91 days and receivables to 54 days as on December 31, 2025. Operations will likely remain working capital intensive over the medium term.

Debt has increased in the past three fiscals amid capacity addition and increased working capital requirement and is expected to remain high over the medium term. This, along with moderation in profitability, has led to subdued debt protection metrics. Interest coverage ratio weakened to 1.57 times in fiscal 2025 from 1.84 times in fiscal 2024. Leverage has increased on-year in fiscal 2026 and is expected to remain high due to higher working capital requirement.

#### **Susceptibility to cyclicalities and fluctuations in raw material prices**

The group is vulnerable to downturns in the steel industry, leading to decline in realisation and profitability. Bulk of the revenue comes from domestic end-user industries, wherein demand depends on economic growth and consumer sentiments.

The operating margin of the group was volatile at 4-7% for the five fiscals through 2025. Increase in prices can be passed on to customers, albeit with lag. Adverse volatility in input cost can impact profitability. While the operating margin improved to 6.16% in the first nine months of fiscal 2026 (April to December period), sustenance of the operating margin is a key monitorable.

#### **Liquidity** Adequate

Bank limit utilisation was high at 93% on average for the 12 months through November 2025. Cash accrual, expected over Rs 120 crore per fiscal, will sufficiently cover annual term debt obligation of Rs 87-89 crore over the medium term. Furthermore, six months cushion in prepayment and cash and bank balance of Rs 2.95 crore as on December 31, 2025, will support the liquidity. The promoters will likely extend need-based funds (equity and unsecured loans) to aid operations.

Current ratio was moderate at 1.03 times as on March 31, 2025.

#### **Outlook** Stable

Crisil Ratings believes the A-One group will continue to benefit from the extensive experience of the promoters and its established relationships with clients.

### **Rating sensitivity factors**

#### **Upward factors**

- Steady revenue growth and stable operating margin over 6% leading to higher cash accrual
- Significant reduction in leverage, with the TOLANW ratio of 2 times or below, and improvement in the working capital cycle and overall financial flexibility

#### **Downward factors**

- Decline in revenue or fall in operating margin to less than 4% leading to lower cash accrual
- Further stretch in the working capital cycle or any large, debt-funded capex or any weakening of liquidity profile

### **About the Group**

The A-One group is promoted by Mr Krishna Kumar Jalan, Mr Sunil Kumar Jalan and Mr Sandeep Kumar Jalan. The group manufactures mild steel billets, thermo-mechanically treated bars and mild steel pipes, among others.

### **Key Financial Indicators (Consolidated)**

| As on / for the period ended March 31 |          | 2025     | 2024     |
|---------------------------------------|----------|----------|----------|
| Operating income                      | Rs crore | 3,542.60 | 3,841.13 |
| Reported profit after tax (PAT)       | Rs crore | 9.89     | 38.21    |
| PAT margin                            | %        | 0.28     | 0.99     |
| Adjusted debt / adjusted networkth    | Times    | 1.14     | 2.08     |
| Interest coverage                     | Times    | 1.57     | 1.84     |

**Any other information:** Not applicable

#### **Note on complexity levels of the rated instrument:**

Crisil Ratings' complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

Crisil Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the Crisil Ratings' complexity levels please visit [www.crisilratings.com](http://www.crisilratings.com). Users may also call the Customer Service Helpdesk with queries on specific instruments.

### **Annexure - Details of Instrument(s)**

| ISIN | Name Of Instrument                    | Date Of Allotment | Coupon Rate (%) | Maturity Date | Issue Size (Rs. Crore) | Complexity Levels | Rating Outstanding with Outlook |
|------|---------------------------------------|-------------------|-----------------|---------------|------------------------|-------------------|---------------------------------|
| NA   | Cash Credit                           | NA                | NA              | NA            | 392.50                 | NA                | Crisil BBB+/Stable              |
| NA   | Non-Fund Based Limit                  | NA                | NA              | NA            | 282.00                 | NA                | Crisil A2                       |
| NA   | Proposed Long Term Bank Loan Facility | NA                | NA              | NA            | 49.80                  | NA                | Crisil BBB+/Stable              |
| NA   | Term Loan                             | NA                | NA              | 31-Mar-28     | 9.50                   | NA                | Crisil BBB+/Stable              |
| NA   | Term Loan                             | NA                | NA              | 31-Mar-28     | 40.20                  | NA                | Crisil BBB+/Stable              |

**Annexure – List of entities consolidated**

| Names of Entities Consolidated     | Extent of Consolidation | Rationale for Consolidation |
|------------------------------------|-------------------------|-----------------------------|
| A-One Steels India Ltd             | Full                    | Common management           |
| Vanya Steels Pvt Ltd               | Full                    | Common management           |
| A-One Gold Pipes and Tubes Pvt Ltd | Full                    | Common management           |
| A-One Gold Steels India Pvt Ltd    | Full                    | Common management           |
| A-One Gold Singapore Pte Ltd       | Full                    | Common management           |
| Basai Steels and Power Pvt Ltd     | Full                    | Common management           |

**Annexure - Rating History for last 3 Years**

|                           |      | Current            |                    | 2026 (History) |        | 2025     |                    | 2024     |                  | 2023     |                  | Start of 2023    |
|---------------------------|------|--------------------|--------------------|----------------|--------|----------|--------------------|----------|------------------|----------|------------------|------------------|
| Instrument                | Type | Outstanding Amount | Rating             | Date           | Rating | Date     | Rating             | Date     | Rating           | Date     | Rating           | Rating           |
| Fund Based Facilities     | LT   | 492.0              | Crisil BBB+/Stable |                | --     | 29-04-25 | Crisil A-/Negative | 31-05-24 | Crisil A-/Stable | 06-03-23 | Crisil A-/Stable | Crisil A-/Stable |
|                           |      |                    |                    |                | --     | 11-03-25 | Crisil A-/Negative |          | --               |          | --               | Crisil A-/Stable |
| Non-Fund Based Facilities | ST   | 282.0              | Crisil A2          |                | --     | 29-04-25 | Crisil A2+         | 31-05-24 | Crisil A2+       | 06-03-23 | Crisil A2+       | Crisil A2+       |
|                           |      |                    |                    |                | --     | 11-03-25 | Crisil A2+         |          | --               |          | --               | Crisil A2+       |

All amounts are in Rs.Cr.

**Annexure - Details of Bank Lenders & Facilities**

| Facility                              | Amount (Rs.Crore) | Name of Lender       | Rating             |
|---------------------------------------|-------------------|----------------------|--------------------|
| Cash Credit                           | 155               | HDFC Bank Limited    | Crisil BBB+/Stable |
| Cash Credit                           | 172.5             | State Bank of India  | Crisil BBB+/Stable |
| Cash Credit                           | 25                | ICICI Bank Limited   | Crisil BBB+/Stable |
| Cash Credit                           | 40                | Axis Bank Limited    | Crisil BBB+/Stable |
| Non-Fund Based Limit                  | 60                | Axis Bank Limited    | Crisil A2          |
| Non-Fund Based Limit                  | 100               | ICICI Bank Limited   | Crisil A2          |
| Non-Fund Based Limit                  | 60                | State Bank of India  | Crisil A2          |
| Non-Fund Based Limit                  | 62                | HDFC Bank Limited    | Crisil A2          |
| Proposed Long Term Bank Loan Facility | 49.8              | Not Applicable       | Crisil BBB+/Stable |
| Term Loan                             | 9.5               | Tata Capital Limited | Crisil BBB+/Stable |
| Term Loan                             | 40.2              | HDFC Bank Limited    | Crisil BBB+/Stable |

**Criteria Details**

**Links to related criteria**[Basics of Ratings \(including default recognition, assessing information adequacy\)](#)[Criteria for consolidation](#)[Criteria for manufacturing, trading and corporate services sector \(including approach for financial ratios\)](#)

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